#### WELCOME PACK

# COPYWRITING MASTER CLASS

#### MASTER CLASS

# POWER UP YOUR COPY WITH POWER WORDS



# **POWER WORDS**

Words are, of course, the most powerful drug used by mankind.

-Rudyard Kipling

Power words are the sweet chilli sauce that can take an okay headline and super charge it.

Jon Morrow put together just about the best compilation of power words you will find. And here they are.

You'll notice that many of the words make you feel something. And that's entirely the point. Others are wonderfully descriptive adjectives that help us make our point more vividly.

Use them well and they will accelerate your copywriting.



# WORDS ABOUT FEAR

This is one of the biggest lists in this swipe file. And for good reason. Fear is an extremely powerful motivator.

Using strong fear words in your headlines and copy can help you turn a niggling worry into something worth taking action on. Now.

Agony Apocalypse Armageddon Assault Backlash Beating Beware Blinded Blood Bloodbath Bloodcurdling Bloody Bomb **Buffoon** Bumbling Cadaver Catastrophe Caution Collapse Corpse Crazy Cripple Crisis Danger Deadly Death Destroy Devastating Disastrous Drowning Dumb **Embarrass** Fail Feeble Fired

Fool Fooled Frantic Frightening Gambling Gullible Hack Hazardous Hoax Horrific Hurricane Insidious Invasion Jail Jeopardy Lawsuit Looming Lunatic Lurking Meltdown Mired Mistake Murder Nightmare Painful Pale Panic Peril Piranha Pitfall Plague Played Plummet Plunge Poison

Pummel Poor Prison Pus Reckoning Refugee Revenge Risky Scary Scream Searing Shatter Shellacking Silly Slaughter Slave Smash Strangle Stupid Suck Tailspin Tank Targeted Teetering Terror Terrorist Toxic Trap Vaporise Victim Volatile Vulnerable Warning Worry Wounded



### WORDS WITH PEP

You don't have to be all doom and gloom to get people to take action. Inspiration is just as powerful. Sprinkling these into your copy to give your message a confidence boost.

Amazing Audacity Backbone Belief Blissful Bravery Breathtaking Cheer Conquer Courage Daring Defiance Delight Devoted Excited Eye opening Faith Fearless Fulfil Grateful Grit Guts Happy Heart Hero Hope Jaw-dropping Jubilant Magic Mind-blowing Miracle Pluck Sensational Spectacular Spine Spirit Staggering Stunning Surprising Triumph Uplifting Valour Victory Wonderful Wondrous

# WORDS WITH SEX APPEAL

Like it or not, sex sells and sexy words can add appeal and intrigue to almost any topic. Using these words, like many of the words in this swipe file, will depend on your audience, product and brand.

Brazen Crave Depraved Dirty Exposed Forbidden Hypnotic Lascivious Lick Lonely

Lust Naked Naughty Provocative Scandalous Sensual Sex Shameless Sinful Sleazy Sleeping Spank Steamy Sweaty Tantalising Tawdry Thrilling Uncensored Wanton Whip



### **WORDS THAT PROVOKE**

Sometimes we need to give people a good poke to get them to take action. And that's what these words are all about. When you use them unexpectedly, you can maximise their impact.

Abuse Arrogant Ass kicking Backstabbing Beat down Bullshit Bully Coward Crooked Crush Disgusting Evil Force-fed Foul Hate Know it all Lies Loathsome Lose Lying Maul Money-grubbing Nazi No Good Obnoxious Payback

Pound Preposterous Punish Revolting Ruthless Sick and tired Smug Snivelling Snob Snooty Stuck up Underhand

# WORDS ABOUT GREED

We're all trying to get more for our money. While these words are often overused, they still push psychological buttons (otherwise known as our 'greed glands').

Bargain Best Billion Bonanza Cash Cheap Discount Dollar Double Explode Extra Feast Fortune

Free Freebie Frenzy Frugal Gift Greatest Inexpensive Jackpot Luxurious Marked down Massive Nest egg Pay zero Prize Profit Quadruple Reduced Rich Savings Six-figure Skyrocket Soaring Surge Treasure Triple Whopping



### **WORDS ABOUT SAFETY**

There is a reason safety is at the foundation of the motives pyramid. Keeping us safe is what our reptilian brain (or amygdala) takes care of; if you can keep that lizard happy, you're in.

- Anonymous Authentic Backed Best-selling Cancel anytime Certified Endorsed Guaranteed Ironclad Lifetime
- Money back No obligation No questions asked No risk No strings attached Official Privacy Protected Proven Recession-proof
- Refund Research Results Secure Tested Try before you buy Verify Unconditional

# **WORDS ABOUT SECRECY**

What's that? You have a mystery? You have something you're keeping from me? I must know!

This collection of words gives people an itch only you can scratch.

Backdoor Banned Behind the scenes Black market Blacklisted Bootleg Censored Concealed Confessions Confidential Controversial Covert Cover-up Forbidden Forgotten Hidden Illegal Insider Lost Off limits Outlawed Private Secrets Smuggled Strange Unauthorised Withheld

These power words aren't just great for headlines. They will spice up your subheadings, calls to action and your body copy too!

Just a reminder that the basis of this collection is the work of Jon Morrow. You can check out the original post I sourced them from <u>here</u>.

